



# EVENTS

## TRIO SYMPOSIUM

**Friday, June 9<sup>th</sup>** | 9:00 AM – 3:30 PM  
Webinar runs from 9:30 AM – 3:30 PM

The Technology Resource Innovation Outreach (TRIO) program is a statewide initiative in California designed to accelerate market introduction of energy efficient and related demand side management products and services by providing information, training, and access to energy utility resources. TRIO aims to promote early stage innovations that will contribute to California's energy savings targets for the decades ahead, as well as meeting national goals for energy efficiency.

### AGENDA

9:00 AM	<b>Breakfast and Networking</b>	
9:30 AM	<b>Welcome and Safety Announcements</b> <b>ETCC Overview and Program Updates</b>	<b>Tarun Kapoor</b> , Expert Product Manager, Emerging Technologies, Pacific Gas & Electric
10:00 AM	<b>New Technology, New Delivery Models</b>  <i>The Internet of Things (IoT) has the promise of helping customers better manage their energy usage. The marriage of smart hardware and customer usage data is key to unlocking this promise. The morning session will be a high-level strategy conversation around Connected Home technology and how utilities plan to leverage the technology to support customers. Following will be an overview of how technology partners can leverage customer usage data through Share My Data and Stream My Data. Next, learn how to participate in the new meter-based savings platform with Residential Pay for Performance. The session will end with audience Q&amp;A.</i>	<b>Kari Binley</b> , PG&E, Sr. Product Manager-Energy Efficiency <b>John Lin</b> , PG&E, Sr. Product Manager-Data <b>Adam Scheer</b> , PG&E, Supervisor Residential Programs
11:45 AM	<b>Networking Lunch</b> (provided)	
1:00 PM	<b>IOU 101 and the new regulatory environment</b>  <i>Many market actors are unfamiliar with the process of working with the California IOUs. The afternoon session will provide state-wide implementation context, including the state's regulatory framework and key policy drivers for energy efficiency and demand response. The content will take a deeper dive into the process and incentives for working with utility energy efficiency programs.</i>	<b>Megan Dewey</b> , PG&E Manager Energy Efficiency Strategy and Policy <b>Sam Piell</b> , PG&E, Demand Response Emerging Technologies
1:45 PM	<b>Break</b>	
2:00 PM	<b>Utility Presentations and Roundtable</b>  <i>After a short break, a representative from each IOU will share the nuances and specific requirements for engaging with each individual utility (10 min each). This will be followed by a moderated panel of all the</i>	<b>Moderator: Jonathan Livingston</b> , President, LEI <b>Matthew Braunwarth</b> , PG&E, Program Manager, Principal <b>Edwin Hornquist</b> , Southern California Edison

utility reps who will answer audience questions.

**Matt Smith**, San Diego Gas & Electric

**Jeff Horn**, SoCalGas

3:00 PM

### Utility Breakout Session

The breakout will allow meeting attendees to ask specific, individual questions of each utility as appropriate. Utility representatives will be located around the room.

3:30 PM

### Wrap-Up

**Tarun Kapoor**, Expert Product Manager, Emerging Technologies, Pacific Gas & Electric

## ABOUT THE ETCC

The ETCC supports the advancement of energy efficiency and demand response initiatives through its leadership, impact and influence in the emerging technology domain. It pursues this objective through strategic stakeholder engagement and effective and efficient coordination among ETCC members.

## CONTACT US

We appreciate your feedback. If you have questions, suggestions, partnership ideas or project leads, please contact us at [contact@etcc-ca.com](mailto:contact@etcc-ca.com)



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