



# **Energy Efficient Concentration of Food and Beverage Products**

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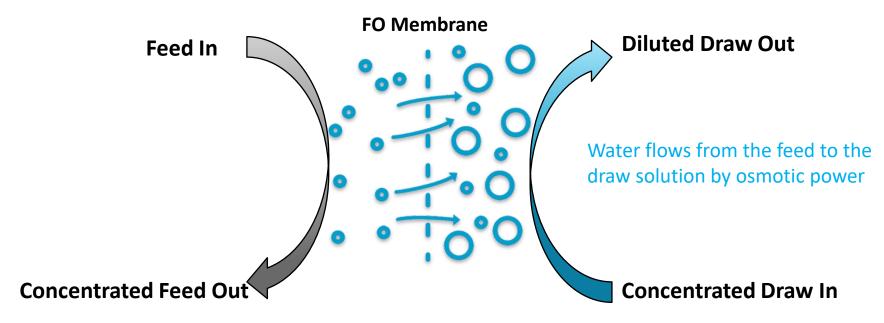
#### **The Porifera Vision**

- Water is a precious resource that should be efficiently managed.
- Our technology removes water by osmosis, without heat or pressure.





### What is Forward Osmosis (FO)?





# Porifera technology can be applied to products *or* waste streams:

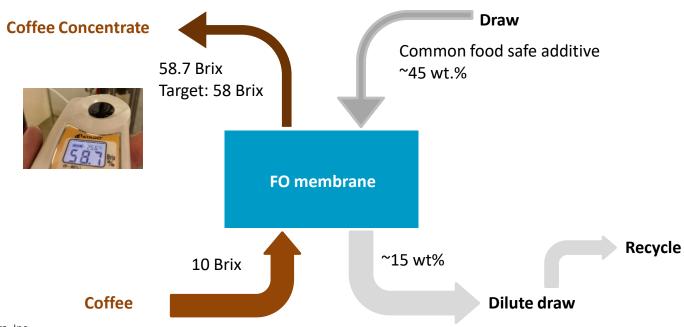
- Concentrate products without heat
  - Retain valuable components,
     including flavors and nutrients
- Concentrate challenging wastes
  - Extract as much as 95% of clean water for reuse





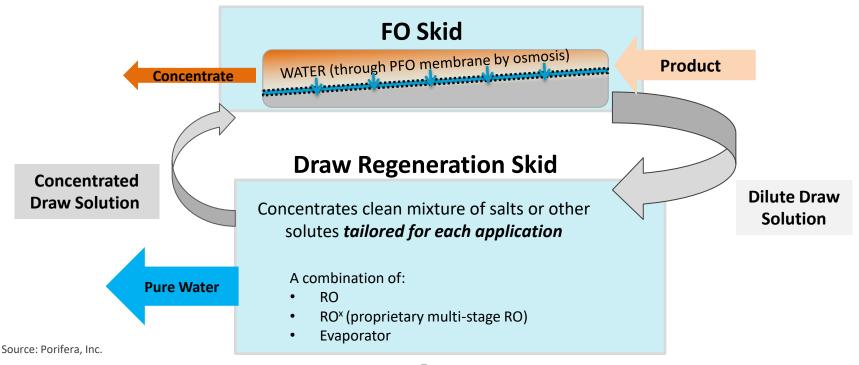


#### **Example Small FO Concentration Process**



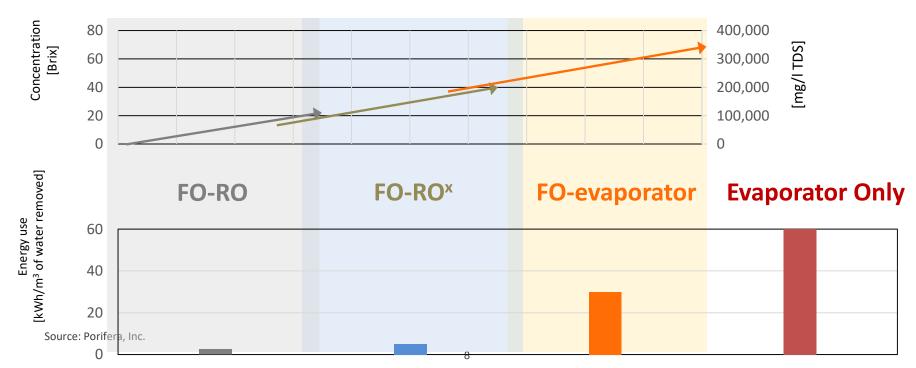


#### **Total Solution Schematic**





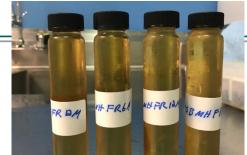
# FO System Configuration and Energy Use is Dependent on Osmotic Pressure of the Concentrate





### **Example 1: Jackson Family Wines Project**

- 2017: Sauvignon Blanc juice (20 → 50 Brix) for stability tests
- 2018: Chardonnay (25  $\rightarrow$  53 Brix) to store and make wine
- Demonstrated energy savings at a winery via:
  - Reduced refrigeration from reduced volume
  - Reduced refrigeration from improved shelf-stability
  - Replacement of thermal evaporators for low sugar juice
  - Increased water reuse as a byproduct of juice concentration
- Annual energy savings for a winery from reducing 200k gallons
   →100k gallons of 2x juice concentrate:
  - 47-72% energy savings by reduced chilling without draw recovery
  - 38-63% energy savings by reduced chilling with draw recovery



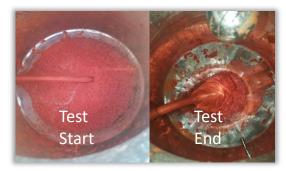


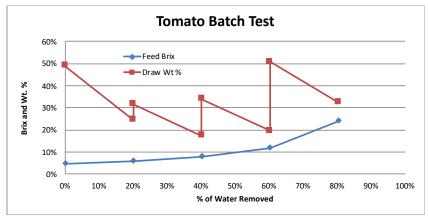


#### **Example 2: Los Gatos Tomato Paste Pilot**

- Feed in: Screened tomato juice at 5 Brix
- Draw in: table salt (NaCl)
- Product Out: 26 Brix hot break tomato paste
- Result: 5x less energy consumed to produce







### **Estimated California Ratepayer Benefits**

- Total energy savings opportunity from potential commercial implementation of the PFO Concentrator is estimated:
  - 19 740 GWh/year
  - 7 57 million therms/year
  - 44,000 548,000 metric tons of CO<sub>2</sub> emission/year.

#### Additional Benefits:

- Improved product yields of crops (drives down consumer costs)
- Job creation as result of improved processing & product innovation
- Increased value & tax revenue from production of new, high yield products
- Improved **reliability** of water and wastewater infrastructure from reduced industrial demand (drought resilience)



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#### **Example 3: Van Groningen & Sons, Inc. Watermelon**

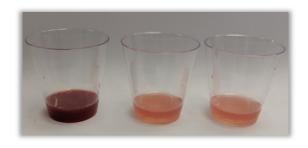
- Summer 2019
  - In-house testing
  - USDA flavor and aroma panel testing and sample analysis
- September 2019
  - First season site test
- Summer 2020 & 2021
  - Commercial production demonstration





#### **Example 3: Van Groningen & Sons, Inc. Watermelon**

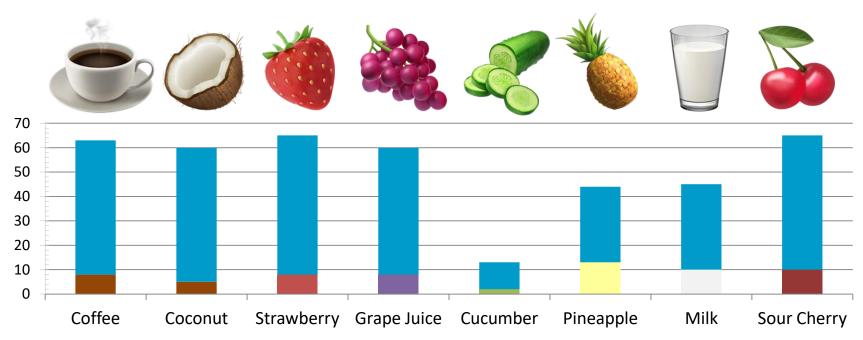
- Summer 2019: In-house testing
- USDA flavor & aroma panel testing, sample analysis
- September 2019: First season site test
- Summer 2020 & 2021: Commercial production demonstration







## **Example Products Processed with Porifera Technology**



Source: Porifera, Inc.

Note: Data shown is not the maximum possible concentration, but the target requested by customers



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#### Appendix



#### Porifera's FO innovations are unique in that PFO can:

- Operate reliably on challenging liquids with high solids, pulps, sugars, fiber, etc.
  - Porifera is the only FO provider of spacerless elements suited to these applications.
- Achieve higher membrane flux, rejection, and efficiencies than competing technologies.
- Operate at high rejection and high efficiencies using an easily recyclable draw solution.
  - Competing FO technologies either require toxic draw solutions or allow too much leakage of the draw salt into the product.
- Operate at temperatures >80°C.
- Standard FO & RO membranes cannot exceed 45°C, which negates a significant amount of potential energy savings in food and beverage applications when some heating is needed for sterilization or source: Portificial Sping.